

Speed Wrench Inc.

DBA: Speed-Tech Equipment

DBA: All Phase Hydraulics & Machine



The "Tool Box"

Here we are, already half of 2016 behind us. As was mentioned in our January newsletter, our plan this year was to take a break from building projects and focus on a complete revamp of our point of sale software. We are happy to report that we are well on our way to making this a reality by year's end. Different companies have been researched and we have decided to move forward with IFS Software. The software is very adaptable to the ever changing and different types of repairs that we do. This new system will be sufficient to carry our workload easily into the next decade. We have begun training and hope to go live with at least some of the divisions by late this fall. This is a huge undertaking, but we want to move at a pace that will not interfere with our everyday business and with the least disruption to our customers.

Thank you & have a great summer,
~ The Management



Eric, Carrie, Nancy, Brandon, Judy, Tom, Drew, and Brenda being trained for the new software system.

Light Duty Division:



Assistant Service Manager

- Justin Hyma has been working as a mechanic for the Light Duty division for five and a half years. He started out as a trainee technician, but over the years has proven his versatility in all the work he can do. One of Justin's recent tasks has been to cover for Scott Moelker, the manager of Light Duty, whenever Scott takes a well-deserved vacation or has meetings.

"Scott is gone AGAIN?"



- In the last year, Scott has also taken on a new role as the Safety Inspector for all Speed Wrench and Speed-tech mobile technicians. He goes out on the road a few days a month to complete a random check-in, making sure everyone is working as safely as possible. When Scott is out on these inspections, Justin will be covering in the office.



Body Shop Division:

Our state-of-the-art RV repair facilities are equipped to handle every type of RV, including Class A, Class B, Class C motorhomes, as well as travel trailers, and more. Our facilities can handle even the largest motorhomes and RVs on the road today. We are the RV repair facility in Hudsonville. We can navigate through the insurance claims process swiftly in order to get you back on the road quickly and hassle-free. We can also get you in and get started working with only one estimate.



Sam Preston

Sam is a Washtenaw Community College Graduate with a certification in Auto Body Repair. After working at Gale Insulation for 2.5 years, Sam began working at Speed Wrench in January 2016. Being single, Sam has a lot of extra time to spend enjoying dirt biking, disc golf, grilling out, and flying quadcopters. When he gets the chance, Sam will be at his parents house playing drums with his father.

Welcome to Speed Wrench, Sam!

Heavy Duty Division:

Jim Hart is the latest addition to the Heavy Duty division. He attended Grand Rapids Community College and Davenport University for training in Diesel Mechanics. Jim and his wife, Lois, enjoy snowmobiling, fishing, camping, boating, and hiking. With previous experience as service manager for several different companies, Jim is a valuable asset to the team.

Welcome to Speed Wrench!



- In order to refresh our memories and stay ahead on the OSHA and ASME mobile crane standards, we sent our technician Josh to a four day training program to become certified in mobile crane inspections. In these classes, all the OSHA and ASME crane standards are thoroughly covered for multiple cranes including:



Boom Trucks
Lattice Boom Cranes
Industrial Boom Cranes
Telescoping Boom Cranes



- The newest inspection checklists were provided, teaching how to properly document the inspection. If you need any crane work, Speed Wrench is the place to call. We can service your cranes at your location or in our shop! Please call 616-669-8700 and talk with Jerry Hampton.

Speed-Tech Equipment: (616) 669-2142

Things are busy in the equipment department as our salesmen continue to sell plenty of compactors and balers keeping our install crews hopping. We are proud to announce that we plan to have a new install rig on the road later this summer for more heavy hauling and installation capacity to meet our customer's demands. Also the shop work is buzzing with plenty of work refurbishing equipment, building decks, enclosures and hoppers for the many compactor projects going on.

We are excited to announce we have teamed up with BioHitech America to promote and offer digesters to our customers. This Eco-Safe digester can convert up to 2,500 lbs. of food waste every day into a nutrient-neutral grey water that can safely be disposed of to a standard sewer line. BioHitech is the industry leader in the development of a simple, cost-effective food waste disposal technology designed to solve today's landfill diversion and sustainability objectives. Please contact your sales representative for more information.

Speed-Tech Equipment Cont.



The dock department has been busy with some larger projects as of late, including multiple docks, dock seal, and restraint installs. One of those projects included replacing 13 mechanical docks with 13 new Nordock hydraulic docks, 7 new sets of compression seals, and 11 new Lift-master jack-shaft openers for the dock doors. Another job we are completing is a new building project in Zeeland: 10 new Nordock mechanical docks, 10 new Nordock rotating hook restraints, and 10 new Hugger compression dock seals. We've also recently sold and installed a couple specialty hydraulic scissor lifts, one for a grocery store, and another for a local hospital.

Dylan Zawodny is our newest employee joining the Speed-Tech team as a field technician servicing the eastern areas. Previous to Speed-Tech, Dylan was employed for 12 years with North Branch Auto Service as a service manager and the lead auto and diesel tech. Dylan attended Ohio Technical College obtaining an associate's degree in Auto Diesel Technology. He and his wife, Kathleen, have 7 children, 1 granddaughter and another grandchild on the way. They live in Lapeer County where he enjoys beef cattle farming, camping and dirt bike riding.

Welcome to the team!



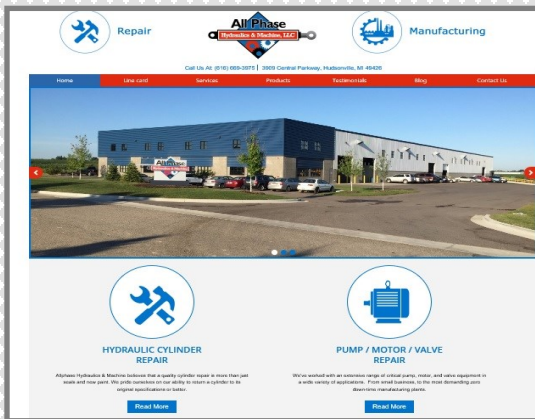
Speed-Tech Equipment had the opportunity to be involved in the 2016 Governor's Recycling Summit and Michigan Recycling Coalition (MRC) Conference held at the Inn at St. John's, Plymouth, May 3-5. The event attracted 400 recycling professionals and stakeholders from across the state interested in learning, sharing, and networking with peers, state, and national experts in the field. A variety of recycling service providers, including many of Speed-Tech's customers, became involved through sponsorship and exhibited at the Conference.



Three keynote speakers highlighted the growing circular economy, the future of materials recovery and food waste management. The MRC Conference's networking events are the best and provide ample opportunities for more casual business conversation. The Conference will be held at the Kellogg Center in East Lansing next May. See you there!

Let Speed-Tech Equipment help you with all your dock equipment needs. Whether you have one or multiple dock positions, we can help you pick out the proper equipment for your needs, and install it for you.

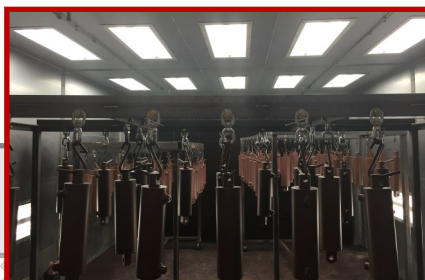
All Phase Hydraulics & Machine:



Things have been busy at All Phase both in the repair and the manufacturing side of the business. To help differentiate the two, we have recently launched a new web site to demonstrate better what we do. Be sure to check out our web site.

<http://www.allphasehydraulics.com>

“For our custom welded body cylinders, we developed the criteria of: quality, delivery, and price. **All Phase** satisfied all three points – emphatically.”



Cylinders ready for paint

“Also, **All Phase** has demonstrated another added value – outstanding customer service! **All Phase** is responsive, consistent, exacting, timely, and reliable.”

1. **QUALITY** - precise machining tolerances, durable, proven construction, exacting adherence to design dimensions, stainless piston rods for our marine applications. Quality control is a must, and we’ve yet to have a hitch!

2. **DELIVERY** - we needed to shorten delivery times, to help us rotate our stock without drowning in cylinders. Now, we have lead times we can count on.

3. **PRICING** - now we have an affordable cylinder that’s a bargain. Since we stock them, and price them to move, we need a manufacturer who would do reasonable quantities and still reward us for a steady volume.



Brandon Start

Brandon came on board in the manufacturing division of All Phase Hydraulics in January as a machine operator and assists assembling when needed. Brandon is married to Shelby and has one son, Alan Joseph (AJ). Spending time with AJ, going fishing, and going to car shows are a few of the ways Brandon enjoys his spare time. On the weekends, Brandon is also a Line Cook for the Grand-villa/Dungeon.

Welcome to Speed Wrench, Brandon!

Recent testimonial from a customer of the manufacturing division:

“All Phase Hydraulics’ stepped in and became our premier supplier of custom hydraulic cylinders during a period of time when the previous supplier was performing poorly. All Phase took the ball and has been running forward ever since. Their quality of fabrication is of the highest standard and their lead-times are exceptional. All Phase Hydraulics’ is a top-notch company and I have tremendous faith in their ability to be our single-source supplier of high quality custom hydraulic cylinders that are priced very competitively. Their customer service and support is second to none. I consider All Phase Hydraulics’ to be one of my best suppliers and they respond accordingly.”

Speed Wrench Directory:

<u>Divisions</u>	<u>Phone Number</u>	<u>Fax Number</u>	
Corporate	(616) 669-8700	(616) 896-8256	Speed Wrench Inc.
Light Duty	(616) 669-8777	(616) 896-1590	3364 Quincy St. Hudsonville, MI 49426
Heavy Duty	(616) 669-8700	(616) 896-9301	
Speed-Tech	(616) 669-2142	(616) 896-1756	All Phase Hydraulics
All Phase	(616) 669-3975	(616) 896-6815	3909 Central Pkwy. Hudsonville, MI 49426



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