

Speed Wrench Inc.

July 2010



dba, Speed-Tech Equipment
dba, All Phase Hydraulics & Machine



The “Tool Box”

Finally, Summer! Warm weather! With it comes a renewed excitement about the future. We have noticed a nice uptick on work since spring. Maybe the weather has something to do with it but we have experienced a noticeable increase in workload company wide and a willingness on the part of you, our customers to make some long term commitments in regard to your repair needs. We continue to work very closely to give you the best value for your dollar and maximize your profit potential. Having just experienced (hopefully) a once in a lifetime economic downturn we are cautiously optimistic about the future and will continue to be there to help you navigate these troubled waters. Thank you for your confidence in Speed Wrench.

~ The Management



WE DO IT RIGHT... RIGHT NOW!



Light Duty/RV Division



Brian is one of our Light Duty truck technicians. He is shown here installing brakes and rotors on a mini school bus. We would like you to believe that our techs are always this happy but we must admit, we told him to smile BIG or he would lose his job. Just kidding!

Body Shop Division

Our Body technician, Curtis Kilborn is shown prepping a school bus for painting. We pride ourselves on being a full service company and getting involved in body repair/painting of buses was a natural for us as we currently service more than 200 school buses for area schools. Rust repair, panel replacement and fiberglass are all operations we are capable of performing. Call 616-669-8700 and ask for Greg in the body shop for more information or a free estimate!



New paint mixing room.



Heavy Duty Division



track unit. "YES, WE CAN DO THAT!"

Please welcome Tyler Wassink to our Heavy Duty Division. He will be working with us all summer and attend Ohio Diesel Tech school this fall. **Welcome Tyler!**





All Phase Hydraulics & Machine

"Our service makes the difference" - and it shows lately. We have experienced a recent surge in our cylinder repair business in the last couple of months.

Though we can manufacture brand new hydraulic cylinders of all sizes and applications, it is often the most cost effective solution to simply repair your existing broken cylinder. We clean and rebuild cylinders and hydraulic power units to a "like new" condition. We can pickup, deliver, and provide a customized solution to meet your unique needs. Call us with your hydraulic challenges! (616) 669-3975.



Introduction

Speed-Tech Equipment has been busy working on a variety of interesting projects lately. In the last several weeks we have been involved in rebuilding several horizontal balers on site for our customers. Horizontal Balers are used for high volume bale outputs for recyclables. Our customers rely on these balers and cannot afford to be without their baler for even short periods of time. Our customers also understand that horizontal balers are expensive to replace. It is these two concerns that we are pleased to specifically address for them.

Rebuilding a horizontal baler is always significantly less expensive than replacing. Our capabilities to handle all components of a horizontal rebuild are key to low cost rebuilding. For example, to replace the main cylinder in the baler with new is often nearly as expensive as what we charge for the entire rebuilding project. What we do with the main cylinder is remove it from the baler, take it to our hydraulic shop and have them rebuild the components of the cylinder as necessary. When finished, we reinstall the cylinder back in the baler. This often leads to a 50% or greater cost savings as opposed to replacement. On top of the cost savings is our shortest possible turnaround time on the cylinder rebuilds. Normally our cylinders are finished and fully rebuilt within 48 hours. We appreciate our hydraulic division, All-Phase Hydraulics, and their commitment to quality workmanship in a timely fashion.



The other factor that uniquely qualifies us for horizontal baler rebuilds is our capability to keep customer downtime to a minimum. In almost all horizontal rebuilds we are involved in, we have the baler back up, running, and packing bales in 3-4 days. Sometimes we are able to finish even quicker. With careful preplanning and working with our excellent customers and suppliers, we can have all phases of the project prepared before we start. Once we start the rebuild project, we have the man power and the capable technicians to get the project finished and the end result is a 'like new' working baler for a fraction of the cost. Some of the bal-



ers that we have been pleased to rebuild as of late include horizontal balers at Sara Lee Foods in Zeeland, Dickinson Press in Grand Rapids, Western Washtenaw Recycling in Chelsea, and Abbott Nutrition in Sturgis.

Is your horizontal baler putting out bales that are lighter than normal, or do they have less density than they should? Let us evaluate your baler and make the necessary adjustments to give you the weights and density you need. Is your auto tie feature not tying every wire every time? Let us rebuild your tier so it ties consistently and trouble free. We recommend regular maintenance on your balers and compactors to keep them in the best condition possible. Studies have shown that equipment without proper maintenance is more costly to keep running and there ends up being more downtime for demand repairs. Our PM schedule will help you maintain your equipment and minimize downtime. In the end, this saves you money and time. Call us if you would like to be set up on an automatic PM schedule, **616-669-2142**.

We are also frequently asked to design and execute specific modifications to our customer's equipment. Often these modifications evolve out of a concern for safety specific to their application. One customer, for example, did not want his employees to run the compactor or dumper when the container was away being emptied. He asked us to provide a safety switch that engages only when the container was in place. We installed a limit switch with normally open contacts, thereby disabling the dumper and compactor until the container was returned and put back in place. What safety issues do you have? Give us a call at **616-669-2142** and let us help you find a solution. We have over 30 years of combined experience working with all brands and types of compactors and cardboard balers.



Introducing...Retractable Frame Shelters

Speed-Tech equipment is introducing a new line of retractable frame shelters that combine the excellent sealing capability of a traditional wood frame shelter with the lifetime cost saving benefit of a retractable frame.

Traditional wood frame shelters provide excellent weather protection for a wide range of truck and building variations, while yielding unobstructed accessibility to the interior of the vehicle. That being said, the primary disadvantage to the wood frame shelter system is it doesn't absorb impact very well from off center trailers. Backing up the 53' trailer for the 'student trucker' can be an extremely difficult thing to do and there is a good chance the trailer may end up a little off center placing the shelter at risk of damage. By the way, trailer damage to shelters isn't exclusive to the beginner, but also happens to the most experienced drivers because of poor visibility for example or, snow and ice conditions on the approach that can force a trailer off center as well.



The solution to this problem is the Retractable Frame Shelter. The rear member of the frame is mounted to the wall while the front of the frame is uniquely designed to be held at the proper pro-



jection with gravity. If an incident occurs with an off center trailer then the frame simply retracts as the trailer inches closer to the building and ultimately stops against the bumpers that are mounted on the wall, leaving the frame undamaged. When the trailer is ready for departure, and pulls away from the building, the frame glides back into its fully projected, home position. This superior design will lower the life time cost of ownership for the shelter system at the loading dock, because it recovers from an impact

whereas a wood frame shelter will sustain permanent damage and have to be repaired or replaced.

For a free loading dock survey and estimate please call us at **616-669-2142**. Now is the time to take a look at these systems and start to plan for the second half of this year and not scramble to get some sealing systems up when the first snowflakes come. Save on energy costs and reduce the lifetime cost of owner ship with the Retractable Frame Shelter from Speed- Tech Equipment.

"The Wrench"



Directory:

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Division

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All Phase Hydraulics
Division

Ph. (616) 669-3975

Heavy Duty Truck
Division

Ph. (616) 669-8700

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