

"The Wrench"

Newsletter from the Speed Wrench Group The "Tool Box"

Welcome to 2009. As we begin another new year with its challenging economic environment and the uncertainty it brings, may we start each day by seeking our guidance from the Lord who controls all the events of our life and the world around us.

20 years. This is how long we have been "privileged to serve you". That has been our business philosophy since our inception and we want to thank you, our customer, for helping us achieve this milestone. There is a lot of talk about customer service these days, but we feel that Speed Wrench has not just TALKED about it but has DELIVERED!

We thought you'd like to see how much business has changed for us over 20 years. Here are a few pictures to give you an idea!









Building Then...

Now...

Now...



Trucks Then...

Now...





Johnny Then...

Mike Then...

Now...



WE DO IT RIGHT... RIGHT NOW!

Directory:

Light Duty/RV Division Ph: (616) 669-8777

Heavy Duty Truck Division Ph: (616) 669-8700

All Phase Hydraulics Division Ph: (616) 669-3975

Speed-Tech Equipment Ph: (616) 669-2142

> Corporate Fax (616) 896-8256

www.speedwrench.com

We are overhauling our website completely to make it more user friendly and interactive. Visit our site at <u>www.speedwrench.com</u> and see for yourself!

From Light Duty/RV Division

On July 21, 2008, Chad Brewer, one of the technicians in the Light Duty Division was killed in a driving accident. We were reminded once again of the brevity of life and how quickly it can be snatched away from us. We miss him and continue to remember the family in their loss.

We would like to welcome a new employee to our division, Nathan Rau. Nathan began working with us mid October 2008. He came to us from Hudsonville Muffler and Brakes after graduating from GRCC. He enjoys working in this industry and we are glad to have him join our team. Welcome Nate!

We were also able to purchase a new truck for Marc DeBoer. We made a change to a little different style that seems to be working out quite well.

Just a reminder to our customers that we DO work on personal vehicles, not just company vehicles. If you are like most people right now, you are repairing your vehicles instead of replacing them with new. Call Scott at 669-8777 and he will be happy to answer any questions you may have about your vehicle. With proper maintenance and repair, your vehicle can last for years and be far less costly than payments, insurance, and depreciation on a new vehicle. Isn't that what it's about!



Nathan



Marc's new truck



From Heavy Duty Division

We would like to welcome a new technician to the Heavy Duty Division, Steve Griffioen. He attended GRCC and has been involved with mechanical repair for the past 3 years. He worked for Pitch Wrecking before he came to us in September 2008. We are glad to have him as part of our team. Welcome Steve!



Steve

Some of the different kinds of work that we do in our Heavy Duty Division:



Working on a conveyor for one of our customers.

From All Phase Hydraulics

We would like to take this moment and welcome a couple new employees. The first is Bob Stevens. Bob started for us the end of September 2008 as a pickup and delivery driver. Bob has taken the place of Don Brown who has decided that it was time to retire. We miss him and wish him well. We would also like to welcome Gary Sluis. Gary joined us in August 2008 and works in the machining department. Gary's primary responsibilities are running our CAD/CAM software and he runs our CNC lathe.

All Phase has recently added **Mobile/Onsite repair service** for hydraulic cylinders, hydraulic power units, hydraulic hoses, as well as press and production line equipment.

We are asking for your help so we can better serve your needs as a customer. In order to better serve you, we are asking that you please click on the following link (or copy it into any internet browser) and answer 3 questions for us concerning your hydraulic equipment needs. <u>http://www.allphasehydraulics.com/survey/</u>



Happy New Year!

We here at Speed Tech are looking forward to the beginning of the New Year and all the possibilities it brings. With a full line of Nordock dock products, an expanded sales team, a new technician in Northern Michigan, and newly updated service equipment, we stand ready to handle all your recycle and waste stream needs. All 10 of our service/install trucks are fully stocked and laptop/printer/camera equipped to best service you, the customer. Don't forget, we have mobile torch cutting and welding capabilities as well. Our parts department is stocked with a full line of electrical and hydraulic parts to meet your equipment needs. We also stock several sizes of baling wire for both vertical and horizontal balers which we can deliver to your door the same day that you order it, or ship it out UPS. Give us a call for pricing.

Also, be sure to visit our recently updated website (www.speedtechequipment.com) as we have added many new features which will tell you more about us and the products we service and sell. Check out our "used equipment" list which is updated on a regular basis. Also, note the testimonials page and see what other customers have to say about us and our service. We look forward to meeting and exceeding your expectations in 2009!







Bob



Featured Product - Air Bag Docks

Air Dock Leveler Features:

- Exclusive self-cleaning LIP LUG hinge and Header plate ensures maximum strength
- Continuous fixed rear hinge provides easy transfer and eliminates pinch, trip or impact point
- Pull action lifting system
- Auto decent lip extension
- Full range telescoping toe guards
- Seven rear structural frame supports
- Dual sided, 33% beam to deck weld pattern
- Center support beam for 3 wheel fork trucks
- Integral maintenance support
- Security night lock

Air-Bag:

- Reinforced single chamber PVC coated lifting bag
- All seams are Triple ply and bound by "Heat Welding" method

Warranty:

- 5 years on the lift mechanism
- 20 years on the Exclusive Lip Lug front hinge
- 20 years on the full width rear hinge
- 10 years on the structure



Speed-Tech's Newest Employees

We are honored to announce the three new additions to the Speed-Tech team. Bill Haagsma joined us in December 2008. He comes to us with over 16 years of experience in the waste and recycling industry. Bill lives in the Rockford area and will cover sales duties in northern and eastern Michigan.

Perry White jumped on board with us at the beginning of January 2009. Perry also has many years of experience in waste and recycling industry in the local area. Perry will be the primary salesman for the southern part of Michigan and into northern Indiana. We have known Perry for many years as he has purchased many pieces of equipment from us in the past to service his accounts.

Steve Ressler will be joining us mid-January 2009 as our "northern technician" and salesman. He lives in Manton and will be able to cover our service territory across the entire northern part of Michigan in order to reduce downtime and service issues for our good customers there.

WELCOME ABOARD !!

SPEED WRENCH, INC. 3364 QUINCY STREET HUDSONVILLE, MI 49426



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